

## **JKL Partners LLC**

*Excellence in Executive Search*

### **SENIOR ASSOCIATE EDUCATION**

**Bethesda, MD or Cambridge, MA**

#### **The Position**

The Senior Associate is responsible for the timely and successful execution of research and evaluation projects and the development of new business related to STEM education, higher/graduate education, education reform initiatives, childhood education, teacher training, and disadvantaged students among other areas of expertise in a wide range of education policy issues. Responsibilities include designing, directing, and managing all phases of the research project using sound applied methodologies and techniques. The Senior Associates serves as the primary client contact and interface for key projects and translates client needs and/or objectives into specific deliverables in a timely and cost efficient manner. S/he also participates in proposal development and the development and management of project staff, as well as the recruitment of new staff.

#### **Skills Prerequisites and Qualifications**

The successful candidate should be an established professional with a national reputation in leading education studies for federal government, foundations, and/or state and local education agencies. S/he should have substantive expertise in one or more of the following areas: STEM education, higher/graduate education, education reform initiatives, childhood education, teacher training, disadvantaged students – having contributed to the literature in that field with a solid record of publications, reports, and/or presentations at conferences and professional meetings.

S/he must have a successful track record in overseeing both the technical and administrative aspects of studies and working with funders, particularly the federal government. Strong methodological, analytic, and writing skills are a prerequisite for this position as are excellent communication and leadership skills. S/he will have an established history of successfully completing major research projects on time and on budget and of managing and recruiting junior staff and project teams.

Other qualifications include possessing an entrepreneurial approach to business development and marketing demonstrated by success in developing research proposals and winning contracts/grants from federal/other clients, passion about their work, and the ability to work in a team based collaborative environment.

#### **Minimum Qualifications**

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Candidates must have a Masters with a minimum of 13 -15 years of experience or a Ph.D. with a minimum of 8-10 years of experience. Preferred is a Ph.D.in one or more of the following areas: public policy, sociology, human development, economics or a related field.

### **The Company**

The Company is a mission-driven, global leader in research and program implementation in the fields of health, social and economic policy, and international development. Known for its rigorous approach to solving complex challenges, it was ranked 19th among the top U.S. research organizations and as one of the top 25 global research firms in 2010. The employee-owned company has multiple offices in the U. S. and program offices in nearly 40 countries. It is one of the largest government and business research and consulting firms in the world.

The Social and Economic Policy (SEP) Division has helped shape public policies benefiting millions of Americans through research and technical assistance aimed at improving the efficiency and effectiveness of government programs. Their contributions to public policy—at the national, state, and local levels—span a wide range of program areas, including housing, community revitalization, education, workforce development, income security, food assistance programs, and programs that support children, youth, and disadvantaged families.

### **Compensation**

The compensation is competitive and includes base, bonus and benefits.

For further information or application please email – [jlucarelli@jklpartners.com](mailto:jlucarelli@jklpartners.com).

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